

1 **Effects of Charging Infrastructure Characteristics on Electric Vehicle Preferences of U.S.**  
2 **Private Car Owners: A Comparative Analysis between New and Used Car Buyers**

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20 Word Count: 5082 words + 3 tables (250 words per table) = 5,832 words

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23 *Submitted [August 1, 2019]*

1 **ABSTRACT**

2 Used car market is a critical target of the mass adoption of electric vehicle (EV). However, most  
3 efforts of previous studies on EV adoption focused only on new car markets. In order to add to  
4 potential solutions for promoting EVs, this paper examines and compares the effects of charging  
5 infrastructure characteristics on preferences for electric vehicles of both new and used car  
6 buyers. This study conducted an online stated preference choice experiment among private car  
7 owners in the U.S., and the results of comparable binomial logistic models show that new and  
8 used car buyers generally share similar patterns in preferences for EVs with the exceptions for  
9 sensitivity towards purchase price difference, fast charging time, and home charging solutions.  
10 Results also show that price difference between an EV and a similar conventional car has a  
11 negative and significant influence on preferences for EV while used car buyers are roughly 1.3  
12 times as sensitive to the price difference than new car buyers. Preference for EVs increases  
13 considerably with improvements on driving range and the effects on new and used car buyers are  
14 very close. The study also finds that better availability of charging infrastructure largely  
15 increases preference for EVs. The results further reveals that slow and fast charging has  
16 complementary effects on encouraging EV adoption.

17

18 **Keywords:** Electric vehicle adoption, Charging infrastructure, Sustainable transportation, Used  
19 car market

## 1 INTRODUCTION

2 Many jurisdictions worldwide have set ambitious goals for continued growth and mass  
3 adoption of electric vehicles (EVs) and significant new public and private investments in  
4 expanding EV markets are expected. To sustain market growth, EVs must be practical and  
5 attractive not only to new car buyers, but to used car buyers too. It is generally accepted that the  
6 relative attractiveness of EVs and other alternative fuel vehicles (AFVs) depends on several  
7 factors. These include up-front cost, operating costs including fuel (electricity) and maintenance,  
8 range, refueling/recharging time, the availability of refueling infrastructure, environmental  
9 impacts, and government incentives, as well as those factors that affect any vehicle purchase  
10 decision, such as vehicle size, performance, and features (Hoen and Koetse, 2014; Tanaka et al.,  
11 2014; Coffman et al., 2017; Liao et al., 2017). In the case of EVs, many of these factors are  
12 determined by the characteristics of the charging infrastructure, i.e. the number, type, locations,  
13 and pricing of charging stations.

14 Since charging infrastructure has a significant effect on the adoption of electric vehicles,  
15 prior research generally indicates that to make EVs more attractive to consumers, we should  
16 make charging opportunities ubiquitous, fast, and inexpensive. However, in a world with budget  
17 constraints, tradeoffs must be made between these goals. Fortunately, many charging needs can  
18 be satisfied through relatively inexpensive infrastructure such as home-based level 1 charging,  
19 workplace and other intracity charging provided mostly by less costly level 2 charging (TRB and  
20 National Research Council, 2015). Although they serve relatively few charging events,  
21 expensive, high power direct current fast charging (DCFC) and extreme fast charging (XFC) are  
22 a key to making EVs feasible for longer, interurban trips, which is necessary if EVs are to attract  
23 mainstream consumers (Fontaine, 2008; Botsford and Szczepanek, 2009; Jabbari et al., 2018).

24 Home and workplace charging are found to be the most frequently used and the most  
25 influential charging infrastructure that encourages consumers to purchase an EV (Dunckley and  
26 Tal, 2016; Hardman et al., 2018). Beyond private charging, Axsen and Kurani (2013) suggests  
27 that installation of public charging infrastructure may alleviate some of the functional concerns  
28 of car buyers. Neaimeh et al. (2017) found that fast chargers enabled battery electric vehicles  
29 (BEVs) to be used on journeys above their single-charge range, which would have been  
30 impractical using regular slow chargers. This suggests that fast chargers could help overcome  
31 perceived and actual range barriers, making BEVs more attractive to future users. While  
32 consumer preferences for EVs and EV charging infrastructure have been broadly studied  
33 previously, there is little consensus on how to direct investments in order to get the greatest  
34 public benefit per dollar spent on new charging infrastructure. Hardman et al. (2018) further  
35 indicate that in some areas of study, the literature is not sufficiently mature to draw any  
36 conclusions from, and suggests that more research is especially needed to determine how much  
37 infrastructure is needed to support the roll out of EVs.

38 Moreover, it has been almost a decade since the first release of commercially available  
39 EVs in 2010, and as more early adopters sell and replace their EVs, the used market for EVs will  
40 expand. However, most previous studies have focused on new car buyers and new EV markets,  
41 while less attention is paid to used EV adoption and secondary EV markets. A study in the  
42 Netherlands shows that secondhand AFV buyers are roughly twice as price sensitive as new  
43 AFV buyers, while preferences for other attribute levels including driving range, charging time,  
44 and detour time for charging are very comparable for buyers of new and secondhand cars (Hoen  
45 and Koetse, 2014). A study examining the status of the nascent secondary EV market in  
46 California shows that short-range used EV owners are charging their vehicles less than they

1 could and early used EV buyers have significant knowledge gaps, such as being unaware of new  
2 EV purchase incentives, which reduce their ability to compare price options (Tal et al., 2017).

3 According to an Edmunds report (Edmunds, 2019a, 2019b), nearly 70% of all U.S.  
4 vehicle sales in 2018 were for used vehicles. Therefore, used EV sales have the potential to be  
5 very significant in the market as a whole (Tal et al., 2017). To reach the goal of mass adoption of  
6 EVs, the used car market is a critical target. To shift used car buyers towards used EVs, it is  
7 necessary to understand used car buyers' preferences for and concerns about used EVs. Used car  
8 buyers are more likely to be low-income people who cannot afford a brand new EV, and garage  
9 orphans who do not have off-street home parking space or accessible electricity outlets for home  
10 charging (Seattle Office of Sustainability and Environment, 2014). Used EVs tend to be less  
11 expensive and so would be favored by potential used car buyers who want to adopt new  
12 technology at an affordable price, but the barrier of charging, especially home charging, still  
13 exists in most cases. Nevertheless, how the availability of charging infrastructure affects use car  
14 buyer's preference for used EVs and how those effects are different than on new car buyers are  
15 rarely investigated in prior studies.

16 To fill in the gaps, this study conducted a stated preference choice experiment among  
17 new car buyers and used car buyers in the U.S. via an online survey to examine the effects of  
18 charging infrastructure characteristics on preferences for EVs. This study further attempts to  
19 provide potential charging solutions to encouraging garage orphans to adopt EVs. This study  
20 contributes to the existing literature in several ways. First, it is one of the earliest nationwide  
21 investigations of preferences for used EVs in the U.S., which could provide a more  
22 comprehensive analysis and a broader insight into EV adoption. Second, this study reduces  
23 choice burden of respondents by showing two purchase options, a conventional car versus an  
24 EV, allowing for collecting data of better quality and more accurate model results. Third, this  
25 study focuses on charging infrastructure in more detail including location, type, and charging  
26 duration, enabling a more reliable inference of the effects of charging infrastructure  
27 characteristics on EV adoption, and could function as a reference for charging network design  
28 and infrastructure planning.

29 The rest of the paper is organized as follows. The next section explains the survey design  
30 and the data collection process, including attributes and attribute levels used in our choice  
31 experiment. Data analysis and model results are presented in the results and analysis section. The  
32 final section discusses findings and summarizes the paper with potential suggestions for future  
33 studies.

## 34 35 **SURVEY DESIGN AND DATA COLLECTION**

36 The choice experiment of this study is set in a context where respondents are buying their  
37 next personal car. Before the choice experiment, respondents answered questions about their  
38 socio-economic background and were asked about their preferences for a new car or a used car  
39 for next car purchase, and then were directed to scenarios of new car options or used car options  
40 accordingly.

41 Choice tasks designed in this study provide two purchase options, a conventional car  
42 powered by gasoline, and an electric version – assuming everything else identical – of the  
43 conventional car, which runs solely on electricity. While existing studies show that financial,  
44 technical, infrastructure, and policy attributes all affect consumers preferences for EVs, this  
45 study focuses on attributes of the charging infrastructure. Key attributes included in the study are

1 purchase price, driving range, walking distance of the nearest slow charging options to home and  
 2 to work, fast charging time, fast charging availability in town, and fast charging availability on  
 3 highway. The gasoline car option is the reference alternative with all attribute levels fixed  
 4 throughout the entire experiment. All attributes and levels of the choice experiment are  
 5 summarized in **Table 1**.

6 **TABLE 1 Attribute levels used in choice experiment**

Attribute	Alternative	Level 1	Level 2	Level 3	Level 4	Level 5	Level 6	Level 7
Price (US Dollar)	Gasoline car	0.85						
	EV	1.0 *budget	0.85 *budget	0.7 *budget				
Fuel Cost (Per 100 Miles)	Gasoline car	\$12						
	EV	\$4						
Driving Range (Miles)	Gasoline car	400						
	EV	400	300	200	100			
Slow Charging to Home (Minutes)	EV	0	1	2	3	5	10	20
Slow Charging to Work (Minutes)	EV	0	1	2	3	5	10	20
Fast Charging Time	EV	5min	15 min	30 min	1h			
Fast Charging Density in Town	EV	5min	10 min	15 min	Not available			
Highway Fast Charging Spacing (Miles)	EV	30	50	70	Not available			

7 | Respondent's anticipated highest amount of money they would spend on their next car purchase

8

9 To avoid situations where the car purchase prices are too high for respondents to afford to  
 10 buy, resulting in ineffective detection of the effects of other attributes on preferences,  
 11 respondents were asked about their anticipated highest amount of money they would spend on  
 12 their next car purchase in advance, for which they were provided 8 price categories in a drop-  
 13 down menu to choose from. Purchase prices in the choice experiment were pivoted around this  
 14 maximum price, and prices would never exceed a respondent's selected budget limit.

15 Driving range is one of the most important attributes of an EV and is very much likely to  
 16 be related to car buyers' demand for charging infrastructure. According to the driving range of  
 17 current EV models in market, and considering the continuous improvement of battery

1 technology, this choice experiment applies the driving range of EV from 100 miles to 400 miles  
2 while keeping the driving range of the gasoline car fixed at 400 miles.

3 Charging infrastructure availability in prior work has been operationalized as refueling  
4 distance, detour time than to gas station, percentage of the number of gas stations, presence in  
5 often visited place in previous studies (Chorus et al., 2013; Hoen and Koetse, 2014; Jensen et al.,  
6 Tanaka et al., 2014; Valeri and Danielis, 2015), however, those measures are not conducive to  
7 providing specific implications to decision makers for infrastructure investment (Liao et al.,  
8 2018). While Liao et al. (2018) tried to address this by noting the difference of distribution of  
9 charging stations in urban areas and on highways, they only specified fast charging stations and  
10 excluded slow charging options in their study. Therefore, this study includes both slow charging  
11 and fast charging solutions to enable policymakers to make tradeoffs between these different  
12 charging solutions.

13 Slow charging availability was presented as walking distance to home and to work  
14 measured in minutes, to examine car owners' preferences for public slow charging and their  
15 willingness to walk. We assume car owners park their EV at a nearby slow charging station and  
16 then walk back home or to work while waiting for a slow charge. The choice experiment also  
17 explained to respondents that it normally took 4 to 10 hours to charge an electric car from empty  
18 to full using slow charging.

19 Similar to (Liao et al., 2018), fast charging options were shown in terms of in-town  
20 density and highway spacing, measured in driving distance to a fast charging station from any  
21 place in town, and as distance between two fast charging stations along highway, respectively. In  
22 this way, an optimal charging infrastructure distribution for both slow vs. fast charging, and in-  
23 town vs. highway, can be estimated.

24 On top of location and density of fast charging, fast charging time is also shown in choice  
25 tasks. Many previous studies such as (Chorus et al., 2013; Hackbarth and Madlener, 2013) did  
26 not distinguish between slow and fast charging and applied a wide range of charging times  
27 (usually 10 min – 8h). Rarely did they investigate the impact of a shorter charging time, where  
28 most of them have a lower bound of 10 minutes of full charge. Therefore, considering that  
29 extreme fast charging has made great technical progress, this study applies fast charging times  
30 ranging from 5 minutes to 1 hour, aiming to enable a more reliable inference of the effects of  
31 reduced charging time on EV adoption, and to anticipate the benefits of advanced fast charging  
32 technologies.

33 The choice tasks were generated using an orthogonal design with 240 fractional factorial  
34 scenarios extracted from the full factorial combinations. Each respondent was randomly assigned  
35 to 6 of the 240 tasks. **Figure 1** shows an example of a choice scenario for respondent who prefer  
36 to buy a used car and would spend at most \$20,000 for his or her next personal car purchase.

37 The survey was designed and implemented in SurveyMonkey, an online survey tool, and  
38 was distributed through Amazon Mechanical Turk (MTurk), a crowdsourcing system which has  
39 become increasingly popular as a tool for research, where the working population is found to be  
40 diverse across several notable demographic dimensions such as age, gender, and income (Ross et  
41 al., 2010). Respondents recruited were qualified as car owners who have completed 100 tasks on  
42 MTurk with a minimum 95% acceptance rate, and were sampled in proportion to population in  
43 the four time zones in the U.S. Data collection was conducted from June 28 to July 9, 2019 and  
44 overall, 983 respondents completed the full survey with valid responses. **Table 2** summarizes the  
45 socio-demographics and basic characteristics of parking situation and personal car usage of the

1 sample. **Table 2** also presents socio-demographic characteristics of the U.S. population reported  
 2 by American Community Survey 2017 (5-year estimates) for comparison.

3 **Table 2** shows that respondents intending to buy a used car reported a slightly lower  
 4 level of education, lower income, and were less likely to be employed than the overall sample  
 5 Compared to the national population, our sample contains a higher proportion of employed  
 6 people and people with higher education levels. Household income level of \$25,000-\$74,999  
 7 might be overrepresented in our sample. 78% of all respondents are identified as garage orphans  
 8 (respondents who answered they only had on-street home parking space or had no accessible  
 9 electricity outlet for home charging), while this proportion is even higher among used car buyers  
 10 (82%).

11

Option	Used Gasoline Car	Used EV
Price	\$17,000	\$20,000
Fuel Cost	\$12 per 100 miles	\$4 per 100 miles
Driving Range	400 miles	300 miles
Slow Charging Options		10 min walk from home
		3 min walk from workplace
Fast Charging Time		15 min from empty to full charge
Fast Charging Options		Available within 5 min drive from any place in town
		Available at every 50 miles on highway

12 **Figure 1. Screenshot of an example choice task**

13

14 **Table 2 Background characteristics for the 983 respondents.**

Variable	Value	Used Car Buyers	All Respondents	National Population
<b>Time Zone</b>	Eastern	46.7%	47.8%	47.6%
	Central	28.9%	28.8%	29.0%
	Mountain	5.4%	6.0%	6.3%
	Pacific	18.8%	17.4%	17.1%
	<b>Total count</b>	<b>533</b>	<b>983</b>	
<b>Gender</b>	Female	50.7%	49.6%	49.2%
	Male	49.3%	50.4%	50.8%
<b>Education level</b>	Less than bachelor’s degree	49.9%	45.9%	69.1%
	Bachelor’s degree and higher	50.1%	54.1%	30.9%
<b>Employment Status</b>	Employed	82.0%	84.7%	58.9%
	Not employed	8.8%	6.3%	4.3%
	Other	9.2%	9.0%	36.8%

<b>Household income level</b>	Under \$25,000	17.3%	12.6%	21.3%
	\$25,000-\$49,999	35.1%	31.1%	22.5%
	\$50,000-\$74,999	23.8%	25.6%	17.7%
	\$75,000-\$99,999	11.1%	13.8%	12.3%
	\$100,000-\$149,999	9.3%	12.2%	14.1%
	\$150,000 and up	3.5%	4.5%	12.1%
<b>Vehicle ownership</b>	1	56.7%	53.6%	45.8%
	2	32.5%	36.3%	27.2%
	3	8.4%	8.2%	6.3%
	4 or more	2.4%	1.8%	2.2%
<b>Age</b>		Min: 19 ; Mean: 40.1 ; Median: 37 ; Max: 75	Min: 19 ; Mean: 40.3 ; Median: 37 ; Max: 76	Median:38
<b>Used car owner</b>	Yes	87.6%	64.9%	
	No	12.4%	35.1%	
<b>Garage orphan</b>	Yes	82.2%	77.5%	
	No	15.6%	19.4%	
	Other	2.2%	3.0%	
<b>EV owner</b>	Yes	3.8%	7.3%	
	No	96.2%	92.7%	
<b>Monthly long-distance trip</b>	0	33.6%	28.9%	
	1	27.0%	26.7%	
	2	19.5%	23.6%	
	3	8.1%	8.6%	
	4 or more	11.8%	12.2%	

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### RESULTS AND ANALYSIS

To identify how preferences for EVs differ between new car and used car buyer, we estimated separate choice models for used car buyers and new car buyers. The outcome variable in this study is the stated choice between a gasoline car and an electric car. Thus, a binomial logit model was employed in this study with the gasoline car set as the reference alternative. To convey the model results to a broader audience, we simulated counterfactual scenarios to examine and visualize the effects of variables of interest. Simulation is performed with the Simcf R package and visualized using the tile package.

**Table 3** shows the estimation results of the final models for new and used car buyers. The two models include the same set of variables except for home related slow charging availability. To examine whether the effects of slow charging will be affected by fast charging availability and vice versa, interactions between slow and fast charging are also added to the models. The results of the two binomial logit models are sensible, with all coefficients having the expected sign and most variables significant at the usual critical significance levels. The results also show similar patterns in preferences for EVs between new and used car buyers, which is consistent with conclusions by Hoen and Koetse (2014).

1 **TABLE 3 Model results**

Variables	New EV Buyer Model		Used EV Buyer Model	
	Estimate	Std. Error	Estimate	Std. Error
Constant	0.6978	0.5568	1.2396	0.4664**
Vehicle related variables				
Price Difference <sup>1</sup> (in \$1,000)	-0.0877	0.0114**	-0.1176	0.0165**
Driving range of EV (mile)	0.0039	0.0004**	0.0035	0.0003**
Charging infrastructure variables				
Charging is available at home: 1; Else: 0	0.6529	0.2270**	-	-
Walking distance from home to nearest slow charging (min)	-	-	-0.0603	0.0125**
Walking distance from work to nearest slow charging (min)	-0.0422	0.0133**	-0.0263	0.0110*
Fast charging time (min)	-0.0006	0.0020	-0.0048	0.0018**
Driving time to fast charging in town $\leq$ 15 min drive: 1; Else: 0	0.6979	0.1375**	0.3545	0.1426*
Number of fast charging stations per 100 miles of highway	0.0476	0.0380	0.0220	0.0338
Individual characteristic variable				
Age	-0.0877	0.0246**	-0.0827	0.0206**
Age <sup>2</sup>	0.0009	0.0003**	0.0007	0.0002**
Male	0.2740	0.0843**	0.2215	0.0749**
Person has an EV: 1; Else: 0	0.7091	0.1454**	0.4833	0.2027*
Interactions				
Charging is available at home: 1; Else: 0 & Driving time to fast charging in town $\leq$ 15 min drive: 1; Else: 0	-0.3430	0.2696	-	-
Walking distance from home to nearest slow charging (min) & Driving time to fast charging in town $\leq$ 15 min drive: 1; Else: 0	-	-	0.0286	0.0143*
Walking distance from work to nearest slow charging (min) & Driving time to fast charging in town $\leq$ 15 min drive: 1; Else: 0	0.0307	0.0152*	0.0097	0.0129
<b>Number of Observations</b>	2,700		3,198	
<b>Log-likelihood</b>	-1660.83		-2056.54	
<b>AIC</b>	3349.7		4141.1	

2 1 Purchase price of EV minus purchase price of gasoline car

3 Note: \*p&lt;0.05;\*\*p&lt;0.01

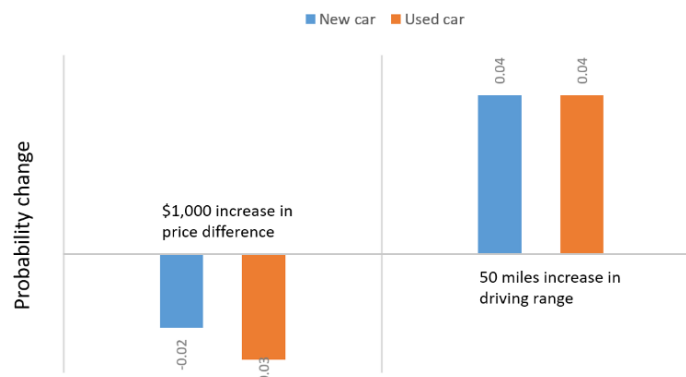
4

5 **Individual-Related Variables**6 In terms of car buyer's characteristics, results show that age plays an important role with  
7 non-linear effects as both linear and quadratic effects of age are significant. The model indicates

1 that younger and older car buyers might be more likely to buy an EV than middle aged people,  
 2 all else equal. The model also suggests that on average, male car buyers are more likely to buy  
 3 EVs than female buyers and car buyers who are EV owners are significantly more likely to  
 4 choose an EV for their next car purchase than individuals who currently do not own an EV.

5  
 6 **Vehicle-Related Attributes**

7 Using the marginal effects analysis, **Figure 2** shows that as EV price gets relatively higher  
 8 than the regular car, car buyers get less likely to buy the EV, but the sensitivity towards price  
 9 difference varies between new and used car buyers. **Figure 2** shows that on average, for a \$1,000  
 10 increase in the price premium of an EV, the probability of buying EV decreases by 0.02 for new  
 11 car buyers and by 0.03 for used car buyers. In other words, used car buyers are roughly 1.3 times  
 12 as sensitive as new car buyers to an increase in purchase price difference.



14  
 15 **Figure 2 Marginal effect of price difference and driving range**

16 As for driving range, **Figure 2** shows that a 50 mile increase in EV driving range  
 17 increases the probability of buying EV by about 0.04 for both new and used car buyers, which  
 18 suggests that increasing the driving range of EVs increases the probability of buying EV  
 19 significantly and the effects are quite similar for both new and used car buyers.

20  
 21 **Charging Infrastructure**

22 Through preliminary modelling, it appeared that new car buyers' preferences are not  
 23 significantly affected by the walking distance of slow charging option for home charging  
 24 solution. Rather, new car buyers are sensitive to whether they have a charging option at their  
 25 current home parking space or not. On the other hand, for used car buyers, proximity of slow  
 26 charging option to home has significant positive effects on their preferences for EVs.

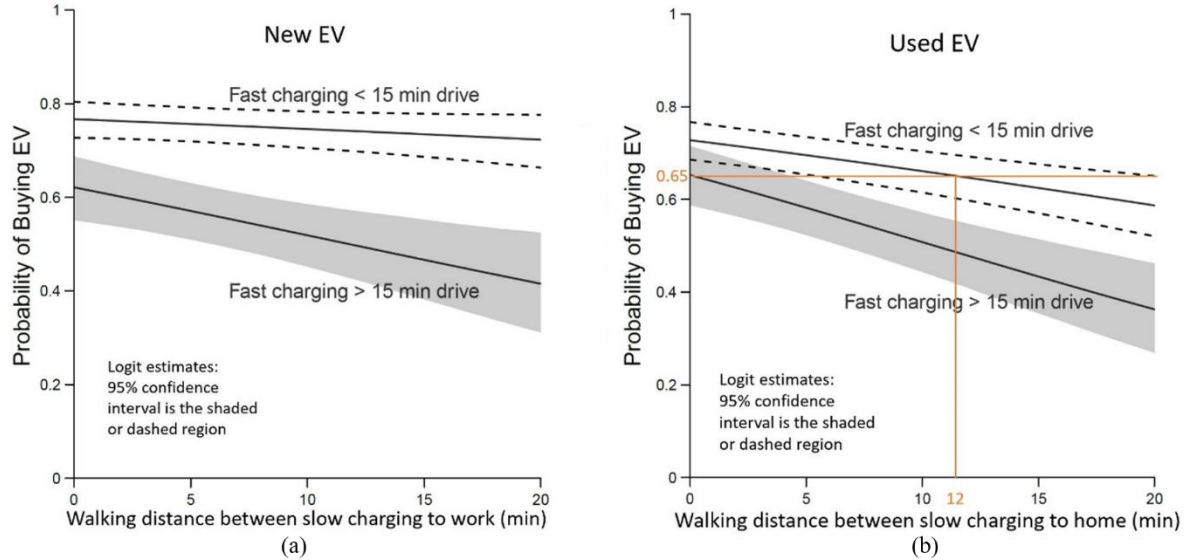
27 Considering these differences and better data fitting, in the final models, home charging  
 28 attribute is thus modeled in two ways: a home charging availability dummy variable for new car  
 29 buyers; and walking distance from slow charging to home for used car buyers. While we also  
 30 tried to capture any non-linear effect of the proximity of slow charging infrastructure, as well as  
 31 other charging infrastructure related variables, the non-linear terms did not show significant  
 32 influence at a 0.05 significance level. Also, by comparing log-likelihood and Akaike Information  
 33 Criterion (AIC) values, those terms barely improved the model. Therefore, we only included  
 34 linear terms in the final models. Preliminary model results are available from the authors upon  
 35 request.

1 As for work charging options, based on the estimation results in **Table 3**, new and used  
2 car buyers respond similarly to the negative effects of the proximity to workplace slow charging.  
3 When comparing the effects of the proximity of slow charging to home and to work, the  
4 coefficients of the used car buyer model show that the proximity to home has a larger effect than  
5 the proximity to work. Marginal effect analysis shows that 1 minute reduce in walking time from  
6 slow charging to home increases the probability of buying EV by 0.009, while it is 0.004 for one  
7 unit change in proximity to work. This suggests that for the purpose of charging, used car  
8 buyers' sensitivity to walking distance from slow charging to home are roughly twice the  
9 sensitivity to walking distance from slow charging to work.

10 **Table 3** shows that denser distributions of fast charging options around town and on  
11 highway have positive effects on preferences for EV for both new and used car buyers. Model  
12 results also show that a shorter fast charging time significantly increases used car buyer's  
13 preferences for EVs while the effect is not significantly observed for new car buyers. We  
14 calculated the marginal effects which indicate that 1 minute decrease in fast charging time  
15 increases probability of buying EV of new car buyers by 0.0001. This relative small effect might  
16 suggest that within the range of fast charging time (5min – 1h) provided in this choice  
17 experiment, varying fast charging duration could barely change new car buyers' preferences for  
18 EV. This result is in line with results provided by Liao et al. (2018) who also found that the  
19 duration of fast charging does not significantly affect the utility of EV for new car buyers.

20 Furthermore, the interactions between slow and fast charging options show that they have  
21 complementary effects. Significantly, better access to in-town fast charging reduces the disutility  
22 of having to walk between charging locations and work or home. We simulated counterfactual  
23 scenarios to capture the effects while controlling for other variability. We simulated how the  
24 probability of buying an EV varies with slow and fast charging availability while holding  
25 everything else constant: price difference is zero, EV driving range is 400 miles, fast charging  
26 time is 30 minutes, and fast charging stations available every 50 miles on the highway. The car  
27 buyer is held as 40 years old, male, and owning no EV. For new car buyers, home charging is  
28 held unavailable and for used car buyers, work charging is held available at workplace.

29 **Figure 3** shows that with a denser distributed fast charging (available within 15 min  
30 drive), the effects of slow charging proximity is smaller as the slope of the line between the  
31 dashed lines is flatter than in the shaded area (fast charging > 15 min drive). These patterns show  
32 that the negative effects of the distance of slow charging to work (for new car buyers) and to  
33 home (for used car buyers) are mitigated by a denser distribution of fast charging in town.



**Figure 3 Interaction effects on fast charging on slow charging.**

**Figure 3 (b)** also suggests that the combination of a dense distribution of in-town fast charging with slow charging available 12 min away from home, can provide the same utility as having ubiquitous home charging with sparsely distributed fast charging in town. These interaction effects shed light on potential solutions to encouraging garage orphans to purchase EV, especially for used car buyers. The combination of public slow and fast charging could possibly compensate the unavailability of home charging for garage orphans.

## CONCLUSION AND DISCUSSION

This paper analyzed the results from an online stated preference choice experiment among private car owners in the U.S., aiming to examine and compare the effects of charging infrastructure characteristics on preferences for EVs of new and used car buyers. Most efforts of previous studies focused only on new car markets while the differences between new and used car buyers have been ignored. In addition, detailed analysis of charging infrastructure characteristics is provided to support the roll out of EVs. Our results show that while new and used car buyers share similar patterns in preferences for EVs, their sensitivity towards price difference between EV and conventional car, fast charging time, and home charging solutions are different. This study also finds that slow and fast charging have complementary effects in alleviating concerns for charging.

It is reported that most states in the U.S. offer incentives only on new PEV purchases while only a few states have incentives for both new and used PEV purchases (Turrentine et al., 2018). Findings of this study conclude that used car buyers are approximately 1.3 times as sensitive to the price difference as new car buyers, which indicates that used car buyers might respond to the same monetary incentive differently than new car buyers. It also worth mentioning that subsidizing one market may also affect the other market. For example, incentives on new EV may cut down the EV's residual value, reducing its resale price as a used car (Noparumpa and Saengchote, 2017; Tal et al., 2017). All these factors should be taken into consideration when proposing incentives on either new or used EVs.

1 Compared to used car buyers, when it comes to considering buying EVs, new car buyers  
2 are not significantly affected by the proximity of slow charging around home but respond to  
3 home charging availability. We speculate that this may be because they are more concerned  
4 about the safety of parking their brand-new car overnight outside home parking space than used  
5 car buyers. If this is the case, an effective public slow charging network would need to not only  
6 adopt an optimal density distribution, but also provide a parking environment that is safe for long  
7 time parking and charging. In this way, both used and new EV owners would make good use of  
8 the facilities. This study also finds that people’s willingness to walk for parking and charging at  
9 public slow charging stations is likely to be difference for “near-home” and “near-work”  
10 charging where with the same variation in charging proximity, the effect of the change made to  
11 home parking is twice the effect of the change made to work parking. This suggests that in  
12 general, to increase EV adoption rate, slow charging infrastructure investment might need to  
13 prioritize residential areas and apply a denser distribution design. In addition to safety concerns,  
14 people’s current parking behavior at home and at work may also play an important role in  
15 finding the optimal charging station distribution for different land use types.

16 While home and workplace charging are usually the top choices of charging for current  
17 EV owners, evidence from this study shows that the presence of fast charging significantly  
18 increases preferences for EV and could compensate it when home or workplace charging is less  
19 accessible. This indicates that a combination of public slow and fast charging could potentially  
20 be a charging solution for garage orphans whose home parking space is on street or possibly does  
21 not have a proper condition to access electricity for EV charging.

22 Since the study is based on a stated preference choice experiment, in order to reduce  
23 respondent’s choice burden, among many charging infrastructure characteristics only a limit  
24 number of attributes of interest were included in choice tasks. Based on this limitation and  
25 findings of this study, we therefore recommend several future research opportunities regarding  
26 the impact of charging infrastructure on consumer preferences for electric vehicles. First, in  
27 addition to proximity, factors such as slow charging time and parking safety that affect car  
28 buyers’ preferences for slow charging at public charging station can be explored. Second, this  
29 study did not distinguish charging cost of slow and fast charging. Investigating the effects of  
30 charging costs and how they interact with charging type and location would add to the design of  
31 a more effective charging network. Lastly, local context is very important for any infrastructure  
32 investment. Future research on EV charging infrastructure could build on this nationwide study  
33 to conduct local-specific analysis in detail.

### 34 35 **ACKNOWLEDGEMENTS**

36 This work is supported by the Pacific Northwest Transportation Consortium (PacTrans).

### 37 38 **AUTHOR CONTRIBUTIONS**

39 The authors confirm contribution to the paper as follows: study concept and design: T. Zou, D.  
40 MacKenzie, M. Khaloei; data collection: T. Zou; analysis and interpretation of results: T. Zou,  
41 M. Khaloei, D. MacKenzie; draft manuscript preparation: T. Zou, M. Khaloei. All authors  
42 reviewed the results and approved the final version of the manuscript.

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